SPAULDING REHABILITATION HOSPITAL

Spaulding Rehabilitation Hospital is a non-profit rehabilitation hospital located in Charlestown. It provides inpatient and outpatient rehabilitation services. It is a member of Partners HealthCare System. From FY09 to FY13, inpatient days at Spaulding Rehabilitation Hospital decreased 9.1%, while there was a median increase of 3.2% in its peer cohort. Outpatient visits increased 10.6% at the hospital, more than the median 2.4% increase in its cohort. Spaulding Rehabilitation Hospital reported a loss in FY12 and FY13, with a total margin of -8.1% in FY13, compared to a median total margin of 3.3% in its cohort.

AT A GLANCE

TOTAL BEDS: 164; 16% of cohort beds

% OCCUPANCY: 82%; > cohort avg. (71%)

INPATIENT DISCHARGES in FY13: 2,264

PUBLIC PAYER MIX: 45%; < avg. cohort hospital (70%)

TOTAL REVENUE in FY13: $111 million; 9% of statewide
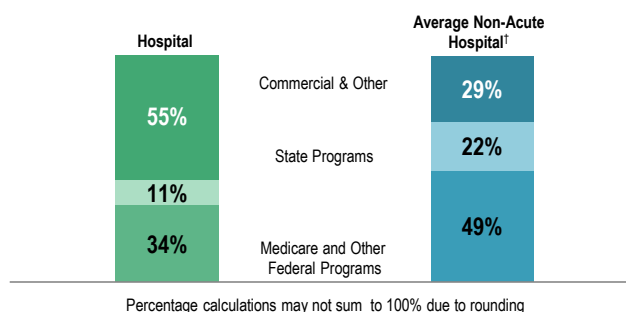
TAX STATUS: Non-profit

INPATIENT:OUTPATIENT REVENUE in FY13: 68%:32%

ADJUSTED‡ COST PER INPATIENT DAY: $1,524

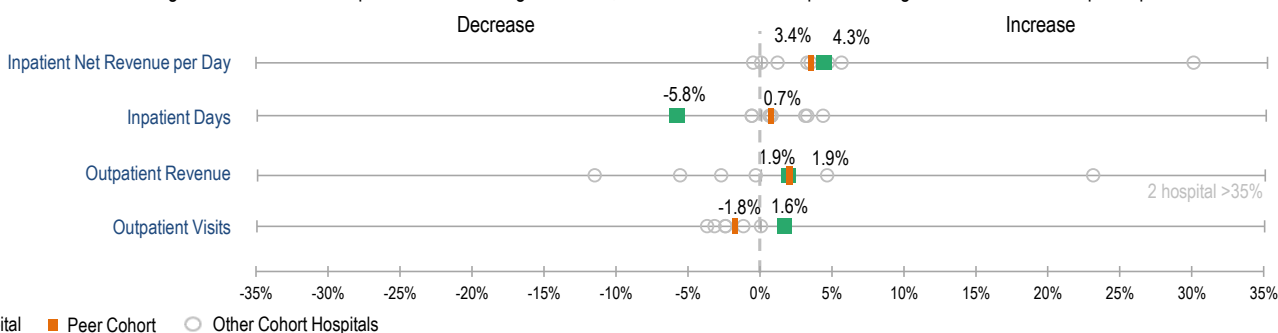**CHANGE in OWNERSHIP (FY09-FY13):** Not Applicable

PAYER MIX

What was the hospital's overall payer mix (gross charges) in FY13, and how does this hospital compare to the average non-acute hospital's payer mix?

Hospital		Average Non-Acute Hospital†
55%	Commercial & Other	29%
11%	State Programs	22%
34%	Medicare and Other Federal Programs	49%

Percentage calculations may not sum to 100% due to rounding
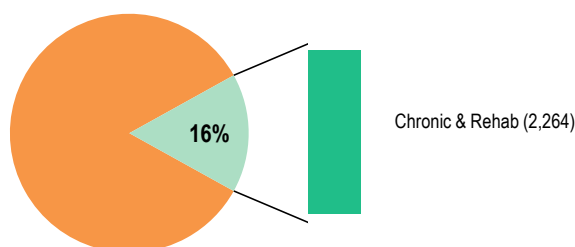
GROWTH MEASURES

What were the FY12 to FY13 growth rates at this hospital for the following measures, and how do these compare to the growth rates of the hospital's peer cohort?

Decrease — Increase

- Inpatient Net Revenue per Day: 3.4% / 4.3%
- Inpatient Days: -5.8% / 0.7%
- Outpatient Revenue: 1.9% / 1.9%
- Outpatient Visits: -1.8% / 1.6%

2 hospital >35%

■ Hospital   ■ Peer Cohort   ○ Other Cohort Hospitals
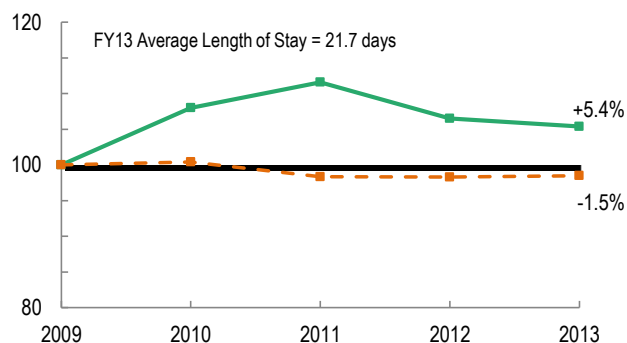
SERVICES

What type(s) of inpatient services, categorized by bed type, did the hospital provide in FY13? What proportion of its peer cohort's inpatient cases did this hospital treat?

Discharges by Category

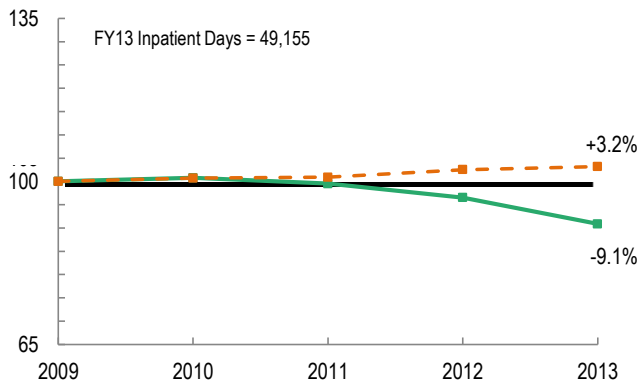16%

Chronic & Rehab (2,264)

16% (2,264) of the non-acute cohort's discharges were treated at this hospital

How has the hospital's average length of stay changed compared to FY09, and how does this hospital compare to its peer cohort median? (FY09=100)
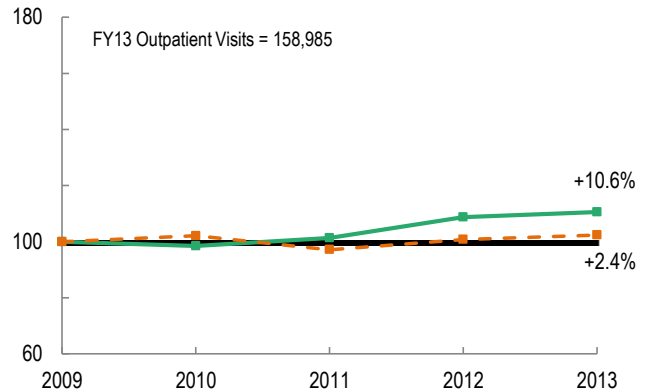

FY13 Average Length of Stay = 21.7 days

+5.4%

-1.5%

— Hospital   - - Peer Cohort

For descriptions of the metrics, please see Technical Appendix.

— Hospital Information
--- Peer Cohort

UTILIZATION TRENDS

How has the volume of the hospital's inpatient days changed compared to FY09, and how does this hospital compare to its peer cohort median? (FY09=100)
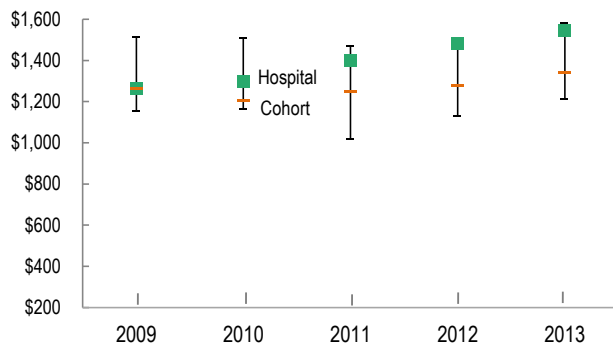
FY13 Inpatient Days = 49,155

+3.2%
-9.1%

How has the volume of the hospital's outpatient visits changed compared to FY09, and how does this hospital compare to its peer cohort median? (FY09=100)
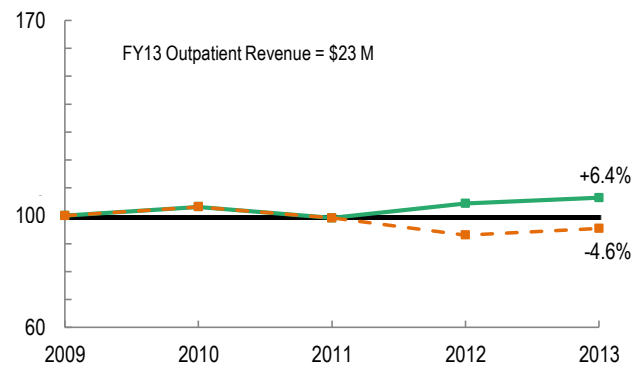
FY13 Outpatient Visits = 158,985

+10.6%
+2.4%

PATIENT REVENUE TRENDS

What was the hospital's net inpatient service revenue per inpatient day between FY09 and FY13, and how does this hospital compare to its peer cohort median?

Hospital
Cohort

FY13 Net Inpatient Revenue per Day = $1,545   Full Cost per Day = $1,571

How has the hospital's total outpatient revenue changed compared to FY09, and how does this hospital compare to its peer cohort median? (FY09=100)

FY13 Outpatient Revenue = $23 M

+6.4%
-4.6%

FINANCIAL PERFORMANCE

How have the hospital's total revenue and costs changed between FY09 and FY13?

Revenue, Cost & Profit/Loss (in millions)

FY	Total Revenue	Operating Revenue	Non-Operating Revenue	Costs	Total Profit/Loss
2009	$97	$96	$0	$96	$0.2
2010	$101	$101	($0)	$101	$0.4
2011	$107	$107	$0	$104	$3.0
2012	$111	$111	$0	$111	($0.2)
2013	$111	$111	$0	$120	($9.0)

What were the hospital's operating and total margins between FY09 and FY13, and how do these compare to the medians of its peer cohort hospitals?

Operating
1.1%
0.2%
3.3%
-8.1%

Total
1.1%
0.2%
3.3%
-8.1%

For descriptions of the metrics, please see Technical Appendix.

Non-acute hospitals in Massachusetts are typically identified as psychiatric, rehabilitation, and chronic care facilities. CHIA has defined non-acute hospitals in this publication using the Massachusetts Department of Public Health (DPH) and Department of Mental Health (DMH) license criteria.
‡ Costs were adjusted to exclude direct medical education costs and physician compensation.
† Average Hospital does not include Specialty hospitals.

January 2015